



Trading Gyan

Creating Successful Traders

Share & Commodity Market Training & Research

www.tradinggyan.com

Memorandum of Understanding

This memorandum of understanding is made and executed at Pune on 12th day of August, 2016.

BETWEEN

MIT Arts, Commerce and Science College (MITACSC), Registered address as, MAEER's MIT Arts Commerce & Science College, Dehu Phata, Alandi (D), Tal. Khed, Pune - 412 105, Maharashtra, India, represented by **Prof. Dr. B. B. Waphare**, which expression shall, unless it be repugnant to the subject or context thereof, include their legal heirs, successors, nominees and permitted assignees and hereinafter called the **Party of the FIRST PART**.

AND

Mr. Prem Sinha, Director, Trading Gyan, age about 45 years, residing at, 18, Yogiraj Society, Opp. Maruti Mandir, Shahu Nagar, Chinchwad, Pune, 411019 which expression shall, unless it be repugnant to the subject or context thereof, include their legal heirs, successors, nominees and permitted assignees and hereinafter called the **Party of the OTHER PART**.

1. BACKGROUND

The **Party of the FIRST PART** was established in the year 2007, under the aegis of Maharashtra Academy of Engineering and Educational Research (MAEER)

Email ID : contactus@tradinggyan.com
Mobile : 9922907094
Skype ID : Trading_Gyan

Office address
18, Yogiraj, Shahunagar,
Chinchwad, Pune-411019



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Pune. It is affiliated to the University of Pune and recognized by the Government of Maharashtra.

The **Party of the OTHER PART** is a corporate and academic trainer, who has wide experience in teaching courses in financial markets in accordance with professional and competent environment.

2. OFFER AND ACCEPTANCE

2.1. The **Party of the OTHER PART** made an offer to the **Party of the FIRST PART** vide its offer letter, through mail, dated 7th, 9th and 16th July, 2016.

2.2. After having preliminary discussions in this matter and have ascertained areas of broad consensus the **Party of the FIRST PART** has accepted the offer and decided to recognize **Party of the OTHER PART** as an approved Institution to conduct training program on **Certificate Course in Share Market Trading and Investment** at their MIT Arts, Commerce and Science College, Alandi, Pune, campus.

3. PURPOSE

The purpose of this Memorandum of Understanding is to establish a framework for co-operation between **Party of the FIRST PART** and **Party of the OTHER PART**. The parties now, have therefore, agreed to enter in writing these areas of consensus, under a Memorandum of Understanding.



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4. RESPONSIBILITIES

4.1. Training Program and syllabus: The Party of the OTHER PART shall offer the following training program as approved by the Party of the FIRST PART.

Markets and Financial Instruments

1. Types of Markets: Equity, Debt, Derivatives, Commodities
2. Meaning and features of private, public companies
3. Types of investment avenues

Primary Market

1. Initial Public Offer (IPO)
2. Book Building through Online IPO
3. Eligibility to issue securities
4. Pricing of Issues
5. Fixed versus Book Building issues
6. Allotment of Shares
7. Basis of Allotment
8. Private Placement.

Secondary Market

1. Role and functions of Securities and Exchange Board of India (SEBI)
2. Depositories
3. Stock exchanges
4. Intermediaries in the Indian stock market
5. Listing
6. Membership
7. Trading
8. Clearing and settlement and risk management
9. Investor protection fund (IPF) and Do's and Don'ts for investors
10. Equity and debt investment.

Derivatives

1. Types of derivatives;
2. Commodity and commodity exchanges;



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3. Commodity versus financial derivatives.

Financial Statement Analysis

1. Balance sheet
2. Profit & loss account
3. Stock market related ratios
4. Simple analysis before investing in the share
5. Understanding annual report
6. Director's report etc.

4.2. Remuneration:

4.2.1. It has been agreed to the Parties that the Remuneration for the said training program shall be Rs. 1,000/- (Rupees One thousand only) per student and **Party of the FIRST PART** shall receive such Remuneration from student. The **Party of the FIRST PART** shall give the entire amount of remuneration collected per students (i.e. Rs. 1,000/- (Rupees One thousand only) to **Party of the OTHER PART**.

4.2.2. Such training program shall be started with the letter of confirmation by the **Party of the FIRST PART** to the **Party of the OTHER PART** and the payment of remuneration shall be made at the end of the training program.

4.3. **Payment Mode:** The payment of remuneration by the **Party of the FIRST PART** to the **Party of the OTHER PART** can be done through cheque/ DD/ RTGS/ NEFT or any other mode which is suitable and mutually decided between the parties.

4.4. **Handouts and Certificates:** The cost of handouts and Certificates to be distributed and given to trainees during training is included in the remuneration as decided in clause 4.2.1. The **Party of the OTHER PART**



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shall distribute the Handouts and Certificates with permission of the **Party of the FIRST PART**.

- 4.5. **Training Schedule and Duration:** The schedule of the training for the first batch shall be from August, 2016 to September, 2016. The said training will be of 20 (Twenty) hours (16 hours theory and 04 hours practical training). The said training shall be conducted on three days of every week and each day session shall be of two to three hours. However, due to some inevitable circumstances if there is any change in schedule, prior intimation shall be given by both the parties.
- 4.6. The said Memorandum of Understanding will be valid for the academic year 2016 - 2017. It will be renewed further as per the mutual understanding about terms and conditions of both the parties.
- 4.7. **Administrative and Infrastructural support:** The **Party of the FIRST PART** shall provide training room, suitable to the number of students to conduct training program along with Projector, computer lab with internet connection for students.
- 4.8. **Local Conveyance:** The **Party of the OTHER PART** agrees that the local conveyance i.e. from the location of the **Party of the OTHER PART** to The above mentioned address of the **Party of the FIRST PART** shall be part of the remuneration decided in clause 4.2.1. No extra payment shall be made by **Party of the OTHER PART** for the conveyance.
- 4.9. **Resolution of dispute and jurisdiction:** This memorandum of understanding is governed and construed in all respects in accordance with the laws of India and each party hereby submits to the non exclusive jurisdiction of Pune Courts. In the event of any dispute or difference between The **Party of the FIRST PART** and the **Party of the OTHER PART** with



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regards to any terms of this memorandum of understanding, such dispute/difference shall be referred to mutually decided arbitrator for arbitration. The proceedings shall be held in accordance with the provisions of the Arbitration and Conciliation Act, 1996. In the event of dispute or difference arising out of the above mentioned training program between trainees / any third party and either of the parties to this memorandum of understanding, the other party shall not be made party to such dispute and shall be indemnified from such dispute.

In witness whereof the parties have signed this Memorandum of Understanding of the day, month and year first hereinabove written.

Signed and delivered	Witness :
  PARTY OF THE FIRST PART	1.  Signature Name : <u>M. Amol Mane</u> Address : <u>PLT ACSC, Alandi</u>
 Director Trading Gyan P. K. Sarda PARTY OF THE OTHER PART	2.  Signature Name : <u>S. N. Verma</u> Address : <u>roadvilla, Mohi</u>

MIT | Arts, Commerce & Science College

Alandi (D), Pune - 412 105

Department of BBA & BBM (IB)

Academic Year - 2016-2017

Date: 30/07/2016

NOTICE


It is hereby informed to all students that a 'Certificate Course in Share Market Trading and Investment' will be conducted for students interested in stock markets operations, in association with "Trading Gyan - Share & Commodity Market Training & Research center". The duration of the course will be of 20 hours (16 Theory + 04 Practical). After completing this course students will be able to attempt NCFM certifications conducted by National Stock Exchange of India. This course is scheduled in the month of August 2016. Following topics will be covered in the course:

1. Markets and Financial Instruments
2. Primary Market
3. Secondary Market
4. Derivatives
5. Financial Statement Analysis
6. Online Trading

Course fees	Rs 1000 per student
NCFM exam fees	Rs 1500 + Service tax (To be paid to NSE)
Course Fees Rs. 1000 Only. (NCFM Exam fess Rs. 1500 (optional))	

The interested students are requested to give their names or any queries on or before 6th August, 2016 to Prof. Mangesh Bhopale, Asst. Professor, BBA and BBA (IB) Dept.


Prof. Mangesh Bhopale
Course Coordinator


Prof. Amol Mane
Head
BBA and BBM (IB)


Prof. Dr. B. B. Waphare
Principal

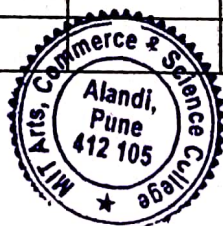


Certificate course in Share Market Trading & Investment

Attendance Sheet

Practical

Sr	Name of the Student	Stream	Class	29.08.16 2-5 A	30.08.16	31.08.16	01.09.16 10.45.14.40	Exam 15-09-16	
1	Akhilesh Yadav	BBA	TY	Akhilesh	A	A	A	A	
2	Athira Harish Nair	BBA	FY	Athira	A	Athira	Athira	A	
3	Bharti Kumari	BBA	SY	Bharti	A	Bharti	Bharti	Bharti	0%
4	Gaurav Singh	BBA	FY	A	A	A	A	A	
5	Harish J. Chauhan	BBA	FY	Harish	Harish	Harish	Harish	Harish	14%
6	Harsh Vardhan Singh	BBA	FY	Harsh	A	A	Harsh	A	
7	Hrushikesh Lokhande	BBA IB	SY	H. Lokhande	H. Lokhande	H. Lokhande	H. Lokhande	H. Lokhande	1
8	Khushboo Singh	BBA	FY	Khushi	Khushi	A	Khushi	Khushi	0%
9	Mradul Gupta	BBA	FY	Mradul	A	A	Mradul	A	
10	Mrunal Suttallu	BBA	SY	Mrunal	Mrunal	A	Mrunal	A	
11	Munna Singh	BBA	FY	A	A	A	Munna	A	
12	Nikita Kasale	BBA	FY	Nikita	Nikita	A	Nikita	Nikita	0
13	Nishant Singh	BBA-IB	FY	Nishant	A	A	Nishant	Nishant	0
14	Pallavi Bhamare	BBA-IB	SY	Pallavi	A	Pallavi	Pallavi	A	
15	Payal Babel	BBA-IB	SY	Payal	Payal	Payal	Payal	Payal	17%
16	Prakash Rathod	BBA	TY	Prakash	Prakash	Prakash	Prakash	Prakash	45%
17	Praveen Kumar	BBA	SY	Praveen	Praveen	A	Praveen	Praveen	0
18	Rashi Dhek	BBA	FY	Rashi	Rashi	Rashi	Rashi	A	
19	Rutuja Yadav	BBA	SY	Rutuja	Rutuja	Rutuja	Rutuja	Rutuja	43% (6)
20	Saqulain Ahmed Khan	BBA	FY	Saqulain	A	A	Saqulain	Saqulain	13%
21	Shivani Shahaji Asme	BBA	FY	A	A	A	A	A	
22	Sumit Kumar	BBA	TY	Sumit		Sumit	Sumit	Sumit	7.3%
23	Suraj Potdar	BBA	SY	Suraj	Suraj	Suraj	Suraj	Suraj	17%
24	Vaishnavi Chavan	BBA	FY	Vaishnavi	Vaishnavi	Vaishnavi A	Vaishnavi	Vaishnavi	3
25	Vishal Chonde	BBA	TY	Vishal	Vishal	Vishal	Vishal	Vishal	7%
26	Vishal Sakhare	BBA	TY	Vishal	Vishal	Vishal	Vishal	Vishal	0%
27	Vrushali Dorge	BBA	FSY	A	A	A	A	A	
28									
29									
30									



MIT Arts, Commerce and Science College, Alandi
BBA & BBA-IB Department
Certificate course in Share Market Trading & Investment
Attendance Sheet

Total
8/8

Sr	Name of the Student	Stream	Class	PF	JOB	Trading	Study Material	19-Aug	20-Aug	23-Aug	27-Aug	8
								3-5pm	3-5pm	3-5pm	2-5pm	
1	Akhilesh Yadav	BBA	TY	Y		Y	Ok	P	P	P	P	5
2	Athira Harish Nair	BBA	FY	Y	Y		Ok	P	P	A	P	6
3	Bharti Kumari	BBA	SY	Y	Y		Ok	A	P	P	A	5
4	Gaurav Singh	BBA	FY	Y	Y	Y	Ok	A	A	P	A	1
5	Harish J. Chauhan	BBA	FY	Y		Y	Ok	P	P	P	P	7
6	Harsh Vardhan Singh	BBA	FY	Y		Y	Ok	P	A	A	P	4
7	Hrushikesh Lokhande	BBA	SY	Y		Y	Ok	A	P	A	P	6
8	Khushboo Singh	BBA	FY	Y		Y	Ok	P	P	P	P	7
9	Mradul Gupta	BBA	FY	Y			Ok	P	P	A	A	4
10	Mrunal Suttallu	BBA	SY	Y		Y	Ok	P	A	P	A	5
11	Munna Singh	BBA	FY	Y		Y	Ok	P	A	P	A	7
12	Nikita Kasale	BBA	FY	Y		Y	Ok	P	P	A	P	6
13	Nishant Singh	BBA-IB	FY	Y	Y		Ok	A	P	A	P	4
14	Pallavi Bhamare	BBA-IB	FY	Y			Ok	A	A	P	P	5
15	Payal Babel	BBA-IB	SY	Y	Y		Ok	P	P	P	P	8
16	Prakash Rathod	BBA	TY	Y		Y	Ok	P	P	P	P	8
17	Praveen Kumar	BBA	SY	Y		Y	Ok	P	P	P	A	6
18	Rashi Dhek	BBA	FY	Y	Y	Y	Ok	P	P	A	P	7
19	Rutuja Yadav	BBA	SY	Y		Y	Ok	P	P	P	P	8
20	Saqlain Ahmed Khan	BBA	FY	Y	Y		Ok	P	A	P	A	4
21	Shivani Shahaji Asme	BBA	FY	Y	Y	Y	Ok	A	A	P	A	1
22	Sumit Kumar	BBA	TY	Y	Y	Y	Ok	P	P	P	P	7
23	Suraj Potdar	BBA	SY	Y	Y		Ok	P	P	P	P	8
24	Vaishnavi Chavan	BBA	FY	Y	Y		Ok	P	P	A	P	6
25	Vishal Chonde	BBA	TY	Y		Y	Ok	P	P	P	P	8
26	Vishal Sakhare	BBA	TY	Y	Y	Y	Ok	P	P	P	P	8
27	Vrushali Dorge	BBA	SY	Y		Y	Ok	A	A	P	A	1
28												
29												
30												



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Alandi (D), Pune – 412 105

Department of BBA & BBM (IB)

Academic Year - 2016-2017

A Report of 'Certificate Course in Share Market Trading and Investment'

Date: 14/10/2016

A 'Certificate Course in Share Market Trading and Investment' was conducted for students interested in stock markets operations, in association with "Trading Gyan - Share & Commodity Market Training & Research center, Chinchwad, Pune" under the Memorandum of Understanding signed between above institutes. The duration of the course was of 20 hours (16 Theory + 04 Practical) where the concepts related to stock market and actual working of market was the part of syllabi. In support to this course the practical of online trading was given to participants with virtual online trading platform. Students were also given the information about NCFM certificate modules.

Following topics/points were covered during the bridge course:

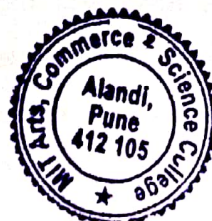
Markets and Financial Instruments

1. Types of Markets: Equity, Debt, Derivatives, Commodities
2. Meaning and features of private, public companies
3. Types of investment avenues

Primary Market

1. Initial Public Offer (IPO)
2. Book Building through Online IPO
3. Eligibility to issue securities
4. Pricing of Issues
5. Fixed versus Book Building issues
6. Allotment of Shares
7. Basis of Allotment
8. Private Placement.

Secondary Market



1. Role and functions of Securities and Exchange Board of India (SEBI)
2. Depositories
3. Stock exchanges
4. Intermediaries in the Indian stock market
5. Listing
6. Membership
7. Trading
8. Clearing and settlement and risk management
9. Investor protection fund (IPF) and Do's and Don'ts for investors
10. Equity and debt investment.

Derivatives

1. Types of derivatives;
2. Commodity and commodity exchanges;
3. Commodity versus financial derivatives.

Financial Statement Analysis

1. Balance sheet
2. Profit & loss account
3. Stock market related ratios
4. Simple analysis before investing in the share
5. Understanding annual report
6. Director's report etc.



The course was conducted from 19th August, 2016 to 1st September, 2016. The sessions were delivered by Mr. Prem Sinha, Director, Trading Gyan - Share & Commodity Market Training & Research center, Chinchwad Pune.

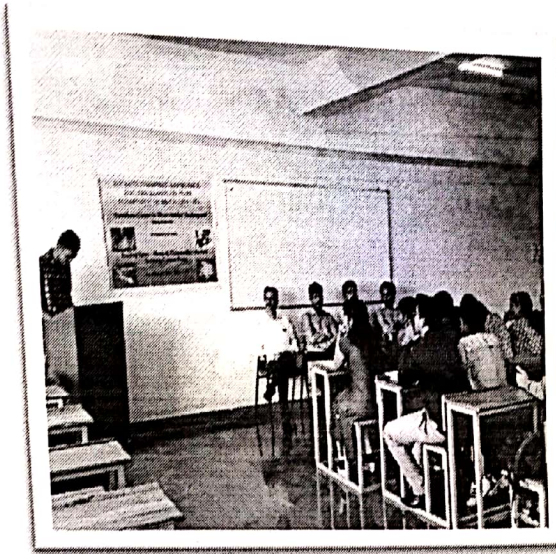
Total 27 students had registered and completed the course successfully. After completion of course the trainer conducted an exam, where 16 students appeared for the same.


The valedictory function was organized on 8th October, 2016 in which participants were given Certificates of Excellence those who appeared for exam and Certificate of Participation to those who attended the course. The details of which are as follows:

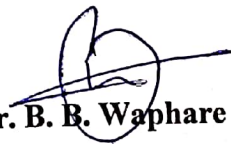
This course was conducted for such students from who are willing to gain some practical knowledge of financial markets and investment for career purpose and for personal financial literacy purpose. This course was coordinated by Mr. Mangesh Bhople, Asst. Prof. BBA and

BBA (IB) under the guidance of Prof. Amol Mane, Head, BBA and BBM (IB) Dept. and the Principal, Prof. Dr. B. B. Waphare.

Some photos are attached with the report.




Prof. Amol Mane
Head
BBA and BBA (IB)


Prof. Dr. B. B. Waphare
Principal

